

# Prices & Availability

## Christmas, Apres Xmas & New Year Festive Breaks

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### Wednesday 23rd December 2011

4 nights dinner, bed and breakfast, Christmas Day Lunch, equipment hire.

<b>Highlander Hotel</b>	<b>Adults £305.00</b>	<b>Children £165.00</b>
<b>Academy Hotel</b>	<b>Adults £396.00</b>	<b>Children £169.00</b>

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### Tuesday 27th December 2011 with festive entertainment package

3 nights dinner, bed and breakfast, 2 days equipment hire.

<b>Highlander Hotel</b>	<b>Adults £162.00</b>	<b>Children £109.00</b>
<b>Academy Hotel</b>	<b>Adults £222.00</b>	<b>Children £90.00</b>

6 nights dinner, bed and breakfast, 5 days equipment hire.

<b>Highlander Hotel</b>	<b>Adults £425.00</b>	<b>Children £248.00</b>
<b>Academy Hotel</b>	<b>Adults £496.00</b>	<b>Children £274.00</b>

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### Friday 30th December 2011 Hogmanay New Year with festive entertainment package

3 nights dinner, bed and breakfast, 2 days equipment hire.

<b>Highlander Hotel</b>	<b>Adults £298.00</b>	<b>Children £179.00</b>
<b>Academy Hotel</b>	<b>Adults £354.00</b>	<b>Children £194.00</b>

4 nights dinner, bed and breakfast, 3 days equipment hire.

<b>Highlander Hotel</b>	<b>Adults £385.00</b>	<b>Children £228.00</b>
<b>Academy Hotel</b>	<b>Adults £415.00</b>	<b>Children £258.00</b>

## Self Drive Breaks 2011-2012

£10.00 pp supplement applies to all breaks in February half term week 10th -18th Feb 2012

Includes dinner, bed and breakfast, skis, poles and boot hire or snowboard and boot hire.

All dates available including February half term but excluding Xmas and New Year.

List passes need to be added to the prices below.

	<b>Highlander Hotel</b>		<b>Aviemore Inn/ Academy</b>		<b>Four Seasons/ Aviemore Highlands</b>	
3 nights/2 days skiing	Adult <b>£164</b>	Child <b>£115</b>	Adult <b>£223</b>	Child <b>£110*</b>	Adult <b>£271</b>	Child <b>£110*</b>
4 nights/3 days skiing	Adult <b>£208</b>	Child <b>£142</b>	Adult <b>£286</b>	Child <b>£136*</b>	Adult <b>£350</b>	Child <b>£136*</b>
5 nights/4 days skiing	Adult <b>£253</b>	Child <b>£171</b>	Adult <b>£351</b>	Child <b>£163*</b>	Adult <b>£442</b>	Child <b>£163*</b>
6 nights/5 days skiing	Adult <b>£298</b>	Child <b>£199</b>	Adult <b>£415</b>	Child <b>£190*</b>	Adult <b>£501</b>	Child <b>£190*</b>

N.B. Family rooms available at the Highlander, Academy and Four Seasons Hotels only.

Children staying at **The Highlander** are on dinner, bed and breakfast. \*Children staying at **The Academy** and **Four Seasons** are on a Bed & Breakfast basis. Children's evening meals will be charged as taken.

\* Child rates apply to age 15 and under sharing a room with 2 adults.

## Self Drive 5 Nights Inclusive Ski Holiday inc. Instruction

£10.00 pp supplement applies to all breaks in February half term week 10th -18th Feb 2012

5 nights dinner, bed and breakfast, 4 days Ski and Snowboard hire and boots & 3 days ski instruction.

Lift passes need to be added to the prices below.

<b>Highlander Hotel</b>	<b>Aviemore Inn/Academy</b>	<b>Four Seasons Hotel/Aviemore Highlands</b>
<b>Adults £351</b>	<b>Adults £459</b>	<b>Adults £540</b>
Children under 16	Children under 16	Children under 16
<b>£269</b> in family room	<b>£271</b> in family room	<b>£255</b> in family room

N.B. Children staying at **Four Seasons, Academy** or the **Aviemore Inn** are on bed & breakfast basis only, childrens evening meals are charged as taken. **Highlander Hotel** - Children on dinner, bed & breakfast.

\*CHILD RATES - Children age 15 and under sharing room with 2 full paying adults.

**SINGLE ROOM SUPPLEMENTS** - Highlander Hotel: £10.00 per person per night single supplement. Aviemore Inn/Academy/Four Seasons/Aviemore Highlands Hotels £20.00 per person per night.

## Self Drive Weekends 2011-2012

Includes 2 nights dinner, bed and breakfast and 2 days ski/board equipment hire.

Lift passes need to be added to the prices below.

<b>Arriving Fridays</b>	<b>Highlander Hotel</b>		<b>Aviemore Inn/Academy</b>	
	Adults	Children	Adults	Children
January 6th, 13th, 20th, 27th	<b>£123.00</b>	<b>£96.00</b>	<b>£170.00</b>	<b>£96.00*</b>
February 3rd, 10th, 17th, 24th	<b>£132.00</b>	<b>£108.00</b>	<b>£167.00</b>	<b>£96.00*</b>
March 2nd, 9th, 16th, 23rd, 30th	<b>£132.00</b>	<b>£94.00</b>	<b>£167.00</b>	<b>£96.00*</b>
April 13th, 20th, 27th	<b>£132.00</b>	<b>£94.00</b>	<b>£167.00</b>	<b>£96.00*</b>
Easter April 6th (3 nights DBB & 2 days ski hire)	<b>£164.00</b>	<b>£115.00</b>	<b>£223.00</b>	<b>£110.00*</b>

# Ski & Snowboard Hire and Instruction

	1 day	2 days	3 days	4 days	5 days
Boots only	£10.00	£16.00	£22.00	£26.00	£30.00
Skis & Poles	£18.00	£30.00	£42.00	£52.00	£60.00
Skis & Boots	£24.00	£35.00	£46.00	£58.00	£70.00
Board only	£18.00	£30.00	£42.00	£52.00	£60.00
Board & Boots	£24.00	£35.00	£46.00	£58.00	£70.00
Helmet hire	£5.00	£10.00	£14.00	£18.00	£22.00

## Clothing Hire

Salopette Hire	£10.00	£16.00	£22.00	£28.00	£36.00
Jacket Hire	£10.00	£16.00	£22.00	£28.00	£36.00

## Beginners Packages

### Equipment Hire & Group Instruction

2 days Skis & Boots	2 days Skis & Boots	2 days Board & Boot
1 days lessons 4hrs	2 days lessons 8hrs	1 days lessons 4hrs
<b>£67.00</b>	<b>£98.00</b>	<b>£67.00</b>

## Lift Passes

*Lift Passes must be purchased to use the lifts and mountain facilities*

Day Tickets	Adults	Junior & Senior	
Half day	£21.00	£13.00	£15.00
1 day	£31.50	£19.00	£23.00
2 days	£60.00	£36.00	—
3 Days	£91.50	£55.00	—
4 day voucher	£105.00	£63.00	—
Family	£86.00 per day (2 adults & 2 children)		

## Coach Inclusive weekends 2011-2012

For groups of 25 or more we can arrange  
Executive Coach Travel to Scotland

### BOOKING CONDITIONS - OUR CONTRACT WITH YOU

Please read these conditions carefully. They will form part of the contract between you and Ski Norwest. That contract will exist from the time Ski Norwest accepts your deposit and will be governed by the law and courts of England and Wales.

### FOR YOUR FINANCIAL SECURITY

Ski Norwest comply fully with the EEC Directive on Package Travel and, Package Holidays. All monies paid by clients to Ski Norwest is fully protected and held in a Trust Account until completion of your holiday.

### 1. BOOKING PROCEDURE

When you make a booking you must complete a Booking form, accepting on behalf of all your party the terms of the contract and pay a deposit of £60 per person. The outstanding balance must be paid six weeks before the holiday arrival date. If the balance is not paid on time we reserve the right to cancel your holiday, retain the deposit and apply cancellation charges as set out in Paragraph 3. If you book within six weeks of the departure date you must pay the full amount at the time of booking.

### 2. OUR PRICE GUARANTEE

We guarantee that the price of your holiday will not be subject to any surcharges except as a direct result of Government action, including additional bonding or licensing requirements and V.A.T. No surcharges will be raised within 30 days of the departure.

### 3. IF YOU CHANGE YOUR HOLIDAY BOOKING

You may change your confirmed booking more than six weeks before arrival date. Any increase in holiday cost due to a change of date or hotel will be charged to the client and any decrease in the cost will be refunded. If the change is within six weeks then normal cancellation charges would apply. However you may transfer your booking to another person at no extra cost provided that we are notified in writing before arrival date.

### 4. IF WE CHANGE YOUR HOLIDAY

Your holiday is planned many months in advance and although it is unlikely, it is possible that circumstances may force us to make changes in the advertised holiday. Most of these changes will be minor but on rare occasions we may have to make a major change. A major change means a change of arrival date, a change of hotel to lower quality, a change of hotel resort. If we have to make a major change you may decide:-

- i) to continue with the holiday as amended
- ii) accept an alternative holiday
- iii) cancel your booking.

If you choose i) or ii) we will pay compensation on the scale shown below. If you choose iii) we will refund all money paid to us plus compensation on the scale shown below. This shall be the limit of our liability to you.

Over 42 days	nil
20 - 41 days	5%
15 - 28 days	7%
0 - 14 days	10%

No compensation is payable in respect of minor changes.

Important notes Force majeure

1) Compensation payments do not apply to changes caused by reason of war or threat of war, riots, civil strife, terrorist activity, industrial disputes, natural and nuclear disasters, fire, adverse weather conditions, technical problems to transport.

### 5. IF YOU CANCEL YOUR HOLIDAY

You may cancel your holiday at any time provided the cancellation is made in writing by the person signing the booking form. Up to six weeks before, loss of deposit and any insurance premium paid only will be forfeit. Otherwise cancellation charges apply as follows:

Length of time prior to arrival	
6 weeks or over	- Loss of deposit
3 - 6 weeks	- Loss of deposits + 50%
under 3 weeks	- Loss of deposit + 75%
1 week or less	- 100%

**6. IF WE CANCEL YOUR HOLIDAY**

In order to run our coach holidays, there must be a minimum number of passengers in order to operate a tour. In certain circumstances, (see also Important Notes) therefore we may have to cancel your holiday and if this should occur we will notify you in writing and offer either an alternative date, a self drive package as available or a complete refund of all monies paid excluding insurance premiums. Upon payment of said monies all liabilities shall cease.

**7. OUR RESPONSIBILITY TO YOU**

We accept full responsibility for ensuring that all component parts of your holiday as described in this brochure are supplied to you at a reasonable standard. If any such part is not provided we will pay compensation unless the non-provision was due to circumstances we could not predict. Ski School - In order to run ski/snowboard classes there must be a minimum of 4 persons per class. If there are less than 4 then the classes will be reduced to 2 hours per day. No refund would be due. Please remember that some amenities e.g. hotel lifts, swimming pools etc.) require servicing and cleaning and may not therefore be available at all times. Entertainment provided by hotels is subject to demand and in the event of insufficient numbers in the hotel may be varied. We accept responsibility for proven negligent and/or omissions of our employees, agents, suppliers contracted or sub contracted by us whilst acting within the scope of their employment in respect of claims arising as a result of death, bodily injury or illness to you or any member of your party.

**Please note**

We cannot accept any liability for non provision of services, loss, damage or expense resulting from a force majeure i.e. war, threat of war, riots, civil strife, terrorist activity, industrial disputes, natural; and nuclear disasters, fire, epidemic or health risk, technical problems to transport, adverse weather conditions, road or traffic conditions and similar events beyond our control. We will not be liable for any damages either for death, injury, illness or for any breach of contract if the same is due to unusual or unforeseeable circumstances beyond our control, the consequences of which could not have been avoided even if all care had been exercised, or due to an event which even with all due care we could not foresee or forestall. In the event you suffer an accident or injury or illness outside arrangements made by Ski Norwest we will, where appropriate, offer help, guidance or any assistance that we consider appropriate.

**8. WEATHER CONDITIONS**

Ski Norwest cannot be held responsible for any loss, non provision, delay or cost connected with snow or weather conditions which may effect your travel, accommodation or skiing and will not except liability claims on those grounds. In the event of bad weather or lack of snow we will make arrangements for you to ski at an alternative ski area, conditions allowing and providing you have your own transport. If this is not possible then subject to availability, there are a range of alternative activities in the area. e.g. Ice Skating, Quad Bikes, Off Road Jeeps, Golf, Pony Trekking, Abseiling, Whisky Tasting or Guided Walks as available. Ski Hire, Instruction and Lift Pass money will be refunded on a pro rata basis if you are unable to ski for two days or more. N.B. All equipment has a £5 per set handling charge per day.

**9. HOLIDAY PARTICIPATION**

We reserve the right to refuse a booking or terminate a client's holiday in the event that their conduct is in the opinion of the our staff or the hotel staff is unreasonable and/or likely to cause distress, damage, danger or annoyance to other clients, employees, property or any third party. Where a holiday is terminated under such circumstances, full cancellation charges will apply and we will be under no obligation whatsoever for a refund, compensation or loss which might be incurred. Coach holidays - you are responsible for ensuring that you are at the correct departure point at the correct time, and we cannot be liable for any loss or expense suffered by passengers because of their late arrival at any departure point. For your comfort our coaches are non-smoking. Please be aware that consumption of alcohol on coaches is illegal in Scotland.

**10. IF YOU HAVE A COMPLAINT**

If you have a complaint during your holiday, please inform our staff immediately, who will do his/her best to deal with it there and then. If the matter cannot be put right on the spot then you must notify us in writing within 14 days of the completion of the holiday. We will not accept liability for claims we receive after that date. If we are unable to agree on a satisfactory conclusion to your problem the matter may be referred to arbitration.



**Booking Form**

**EQUIPMENT CANNOT BE GUARANTEED UNLESS BOOKED IN ADVANCE**

All Monies Payable to:- **SKI NORWEST**  
 8 Foxholes Cottage, Foxholes Road, Horwich, Bolton BL6 6AL  
**Tel: 01204 668468 / 01204 668568 Fax: 01204 668568**  
**Mobile: 07721 588436 Email: Skinorwest@aol.com.**



Departure Date .....  
 Hotel: 1st Choice .....  
 Hotel: 2nd Choice .....

Please tick if required

NAME PLEASE BLOCK TOGETHER SHARING PREFERENCES	SEX M or F	ADDRESS	Telephone Number	Deposit	Insur- ance	Basic Holiday Balance	Hire & Instruction				Equip & Instruction Balance	TOTAL BALANCE		
							Skis, Stick & Boots	Skis, Stick ONLY	Instruc- tion	Equip & Instruct			Snow Board	Jacket
1														
2														
3														
4														
5														
6														
7														
8														
9														
10														

**HOW DID YOU OBTAIN OUR BROCHURE?**  
 (Tick applicable box)  
 Mailing List  
 Internet  
 Snow Dome  
 Dry Ski Slope

Recommended  
 Other

On behalf of the above named I accept the Booking Condition.  
 Signature .....  
 Date ..... Tel. No .....

**PLEASE TURN OVER FOR HIRE DETAILS**

# Winter Sports Travel Insurance

**(Optional but recommended)**

## Travel Insurance - Never Travel without it!

Under new FSA regulations we act as an introducer to Milsom Howard Limited for travel insurance arranged by MGTIS Limited.

Milsom Howard Limited is authorised and regulated by the Financial Services Authority.

MGTIS Limited is a wholly owned subsidiary of and Appointed Representative of Milsom Howard Limited.

If you require travel insurance please call 0844 544 9910 and quote 'Ski Norwest' - a quotation will be provided based upon your destination, trip duration and age.

1. Medical *Up to £2,000,000*
  2. Cancellation, Curtailment **£2,000**
  3. Personal Liability *Up to £1,000,000*
  4. Hospital Benefit *Up to £500  
£30 per night*
  5. Personal Accident *Up to £10,000*
  6. Baggage *Up to £1,500*
- Personal Money *Up to £200*
- Ski Equipment *Up to £500*
- Ski Pack *Up to £500*
- Ski Hire *Up to £150*
- Legal Expenses *Up to £10,000*

THIS SIDE FOR PERSONS REQUIRING EQUIPMENT ONLY

	Name	Shoe size	Height	Weight	Exp. for instruction	Ski/Jet boot chest size	Jacket chest size	Helmet Size
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								
16								
17								
18								

## How to Book

1. Contact SKI NORWEST **01204 668468** to check on availability.

We will give you all the help and advice you require. We will hold your provisional booking for seven days. (For large groups this option period will be extended to allow group organisers time to collect deposits and send them to us).

2. Read our booking conditions and carefully complete and sign the Booking Form.
3. Send the completed Booking Form together with deposits of £60 per person.
4. We will then send a confirmation invoice which will be due for payment 6 weeks before departure.

**OFFICE OPEN FOR BOOKINGS UNTIL 8PM**